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## **Kastle Systems Appoints John Gellel as General Manager of its Australian Region**

*As general manager, Gellel will be responsible for Kastle Systems' operations and growth across Australia and New Zealand.*

**FALLS CHURCH, VA (December 5, 2016) – Kastle Systems**, the industry leader in advanced managed security systems and services, announced today that they have appointed John Gellel as General Manager of their Australian region. Kastle's Australian region consists of local offices in Sydney, Brisbane, Melbourne and Perth as well as New Zealand. With a history of over 31 years in the Australian market, Kastle Systems protects sites for leaders in commercial real estate, prominent financial services clients and marquee retail brands across Australia.

Prior to joining Kastle Systems, Gellel spent 15 years with Honeywell Ltd across multiple business units: Ademco, ADI, Honeywell Security Group (HSG) and Honeywell Security & Fire where he held various roles in sales, marketing, operations and management; most of his time spent as General Manager HSG/ADI across Australia and New Zealand.

John has extensive experience in the electronic security market and regularly spends time with companies to understand market trends and challenges. He has both sales and technical knowledge of electronic security sub-categories including Alarms, CCTV, Access Control, Home Solutions and Fire. John takes an active interest in researching and staying abreast of global emerging trends and technologies in the electronic security industry. He held a Board of Director role for the Australian Security Industry Association Limited (ASIAL) from 2014 to 2016 and is an active member of the Australian Institute of Management (AIM) since 2008.

John has a Master of Business Administration (MBA) from Australian Catholic University (ACU), an Advanced Diploma of Management from the Australian Institute of Management (AIM) and is Six Sigma Green Belt certified.

"Kastle operates a unique business model, backed by leading edge technology and innovative solution offerings," Gellel said. "Strong customer service and support is ingrained in Kastle's DNA, which enticed me to join Kastle. In addition to Kastle's culture of providing outstanding customer service, the team is encouraged to practice innovation at all levels of the organization. This culture allows the team to envision and develop solutions that will lead to an even greater customer experience."

"After an extensive search, we are delighted for John Gellel to join the executive leadership team at Kastle. John not only brings extensive sales and management experience, but is an excellent cultural fit with our core values of great customer service and unparalleled innovation. I am extremely confident that with this nearly two decades of experience in the security industry, deep understanding of the Australian market and involvement with ASIAL, he will take Kastle's Australian region to the next level," said Piyush Sodha, Co-chairman and CEO of Kastle Systems.

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### **About Kastle Systems**

Kastle Systems has been leading the security industry for more than 40 years with new technologies and advanced security solutions. Named the 2015 Systems Integrator of the Year for outstanding innovation and customer experience by SDM, the industry's leading trade publication, Kastle operates and manages security systems for its clients remotely, around-the-clock. Kastle protects over 10,000 locations nationwide and internationally. Kastle's innovative outsourced security services significantly reduce costs and improve the critically important, 24/7 performance of security systems for building owners, developers and tenants. KastleVideo systems deliver the latest advancements in monitored video solutions, including high-definition cameras, cloud-enabled network recording and cutting-edge video analytics. Headquartered in Falls Church, Virginia, Kastle is the largest security company in DC according to the Washington Business Journal. Kastle Systems also has offices in Atlanta, Los Angeles, San Francisco, Houston, Dallas, Chicago, Miami, New York, Philadelphia and Australia. For more on Kastle, follow Kastle Systems on LinkedIn, <https://www.linkedin.com/company/kastle-systems>, visit [www.kastle.com](http://www.kastle.com) or call 1-855-527-8531.