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Kastle Systems International Appoints New CEO To Lead Company Through Next Phase of Expansion and Growth

The leading provider of managed security services reinforces its commitment to excellence in service, innovation, and culture with the addition of Haniel Lynn, a global operating executive with distinctive strengths in strategy, leadership, and operations

FALLS CHURCH, VA (November 28, 2018) - Kastle Systems International (KSI), the industry leader in managed security solutions and services, today announced the appointment of Haniel Lynn, 16-year veteran of CEB, now Gartner, as Chief Executive Officer (CEO), effective immediately. Mr. Lynn will assume the new role of CEO across KSI's family of five security companies including Kastle Systems, Mutual Security, Stat Land Security, Urban Alarm, and CheckVideo. Former CEO Piyush Sodha will continue to be actively involved in the business, serving as co-chairman and co-owner, alongside Chairman and majority owner, Mark Ein.

Mr. Lynn has more than 25 years of global operating and executive management experience growing and scaling enterprises from startup to \$1 billion, leveraging his distinctive strengths in strategy, innovation, leadership, and operations. He most recently served as Group President of CEB, now Gartner's Best Practices & Decision Support business, and member of the company's executive leadership team and has previously held roles at GE Information Services, McKinsey & Company, and LYTE, a technology startup. Mr. Lynn graduated from the University of Pennsylvania and holds an MBA from the Wharton School.

"I am very pleased to be joining Kastle as CEO and look forward to driving the development and execution of our growth strategy moving forward. Security has never been more important than it is today, and it is a privilege to lead Kastle during this important time in its history" said Lynn. "Kastle is an organization led by a purpose – to be customers' very best service provider by providing the most effective and efficient security services - and I will do my best to serve the company by helping enable our leaders and people to fulfill their passion to make a difference."

Over the past decade, Kastle Systems International has grown to become one of the most well-known and respected brands in the security industry, developing and delivering the market's most innovative security solutions and services. As one of the Top 5 Largest Commercial Security Companies in the US, currently ranked #14 on SDM100's List of Top Systems Integrators, Kastle's vision for the next decade builds on this strong foundation while staying true to the core mission.

"I can think of no one better than Haniel to lead Kastle in our next stage of growth and advancement. We've selected a very strong leader at a time when Kastle is in a very strong position. Today's pace of change is exponential and Kastle's role in the transformation of the security industry has never been more important. Haniel is unique in his ability to translate vision and strategy into world-class execution, bringing together teams and partners to drive results while inspiring a culture of teamwork. His extensive



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experience combined with his strong core values make him the perfect choice to lead Kastle as we embark on this important next phase of our journey,” said Ein.

“Beyond his experience serving as a global operating executive at one of the world’s most respected B2B companies, Haniel embodies a set of values that aligns with our culture of innovation, service, and teamwork.” said Piyush Sodha, Kastle’s co-chairman. “Mark and I are excited to work with Haniel as we continue to make significant investments to grow the business and deliver the highest quality security services to the market.”

Click [here](#) or visit <https://security.kastle.com/leadership/> to read Mr. Lynn’s full bio.

About Kastle Systems

Kastle Systems has been leading the security industry since 1972 with advanced managed security solutions and services, protecting the who’s who of commercial real estate, multifamily communities, distinguished global retail brands, leading global enterprises, educational institutions, and critical government facilities. Named *SDM* “Systems Integrator of the Year” for outstanding innovation and customer experience by *SDM*, the industry’s leading trade publication, Kastle protects more than 2 million people across 10,000+ locations globally. Kastle’s state-of-the-art security solutions include access control, video surveillance, visitor management and identity management, as well as a suite of mobile security applications - all integrated on an open, standards-based platform and supported by a team of experts 24x7x365. Headquartered in Falls Church, Virginia, Kastle is consistently ranked the #1 Security Provider in DC by the *Washington Business Journal* and is on *CIOReview*’s 2018 list of “Top 10 Physical Security Providers”. Kastle also has offices in Atlanta, Austin, Chicago, Dallas, Houston, Los Angeles, Miami, New York, Philadelphia, San Francisco and Sydney, Australia. The Kastle International family of security brands includes Kastle Systems, Mutual Security Services, Stat Land Security Services, CheckVideo and Urban Alarm. To learn more about Kastle’s security solutions, visit www.kastle.com, call 1-855-527-8531 and follow Kastle on LinkedIn at <https://www.linkedin.com/company/kastle-systems>.

HANIEL LYNN, CEO KASTLE SYSTEMS

